

InvokeCI

Our Approach: Agile Training, Coaching, and Consultation

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InvokeCI

Assessor - Pat McClain (Or like Agile Coach)
President of InvokeCI & Agile Coach

We are enthusiastic and results driven Enterprise Agile Coaches with experience successfully transitioning small, medium, and large sized companies from waterfall/undefined process to mature agile frameworks. Our approach is centered around achieving real business results such as improved predictability, efficiency, consistency, and corporate alignment through the delivery of Agile training, consulting and continued coaching. We maximize process efficiency by looking holistically at your existing people, process, and technology stacks, analyze the gaps and business needs, and then tailor solutions that are right for you. We acknowledge that every business is different so this is how we approach our delivery.

Company experience: We have led process change at companies of various sizes, budgets, and needs:

- Company and/or organization size: 100 - 3,000 employees
- Company revenue range: \$70,000,000 - \$700,000,000 yoy
- Most recent employers:

Blackboard  ScienceLogic



Key focus areas:

- **Analysis assessment:** Learn current state operations and deliver recommended changes that will drive expected business outcomes
- **Training:** Deliver training based off agreed upon solutions that will drive alignment across scrum teams, management, and executive leadership
- **Implementation:** Implement changes, measure results, and use data to continuously improve
- **Coaching:** Drive high performing teams through continuous improvement, repetition, and feedback through coaching

Overview:

A detailed Business case will be provided that is specific to our customer.

Solutions:

InvokeCI will derive solutions specific to each customer based on the business outcomes you want to achieve. We will provide analysis, training, and on-going coaching that will set our customer up for success as they scale. Continued engagement, coaching and training will ensure long term success.

Holistic Approach

To ensure success

People



&

Process



&

Technology



Everything starts with the right people with the right skill sets that are organized within the right team/organizational structures

Processes are then aligned to the people, skill sets, and your organization's expected outcomes

Lastly, the right tool sets are applied that compliment your existing people and applied processes in order to make them more efficient and transparent

'Example' 50,000 ft Timeline

Detailed timelines dependent on analysis and decision



Analysis

4-6 Weeks



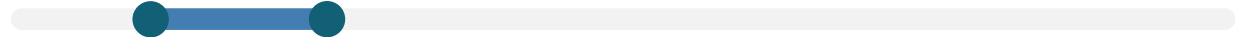
Training

2 Weeks x 2



Implementation

6 Weeks



Coaching

18 Weeks+



3 months

6 months

9 months

12 months

Success Themes

Centered around business results



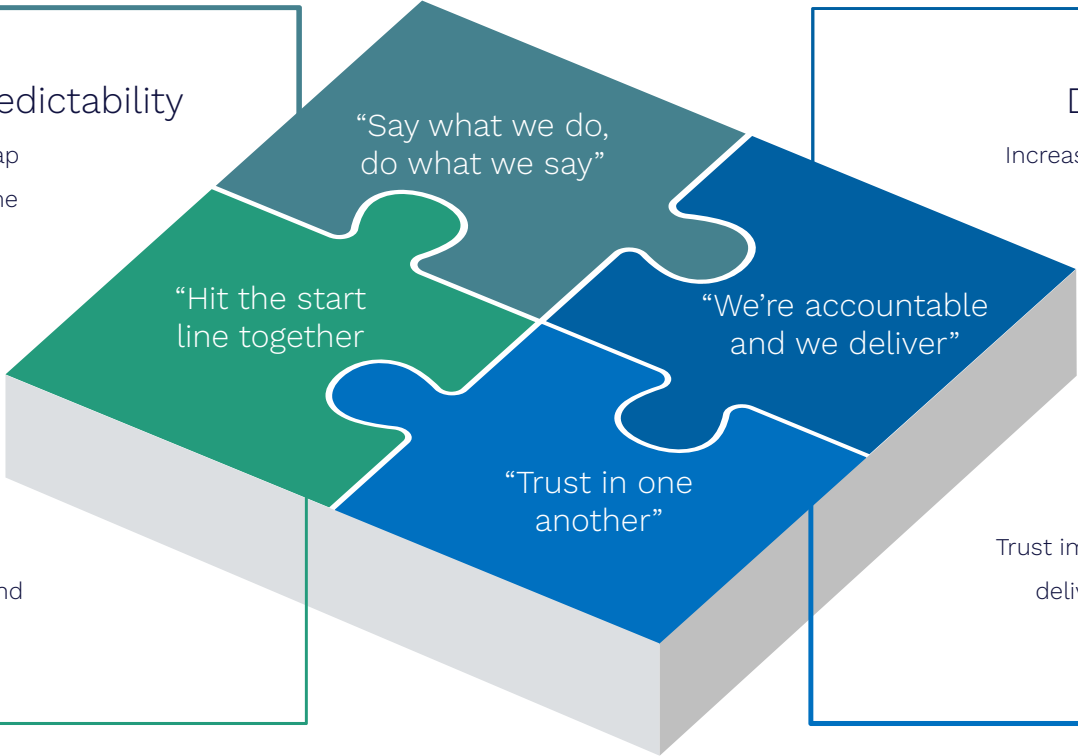
Consistency & Predictability

Deliver committed roadmap features on time, every time



Delivery & Results

Increased efficiency, productivity, and overall flow of work



Alignment

Organizational alignment through communication and knowledge sharing

Trust

Trust improved through consistent delivery, met expectations, and consistent results



Outcomes to Achieve

Through Process Improvement, training, and toolset improvement



Areas of Engagement



Analysis

Where are we today, where do we want to be tomorrow, and how do we get there?



Training

We now know where we want to go, so let's train our employees

Agile/Scrum training

- Executives
- Scrum teams
- BA/PO
- Scrum Master



Implementation

We've been trained, now let's get really good at it and develop our resources into high performing teams through continued coaching and refinement



Coaching

In our holistic approach, we have now built out an agile organization.

We need to ensure we can

- Grow our talent
- Measure, learn, refine
- Mature the programs

Data

Data

Data

Data

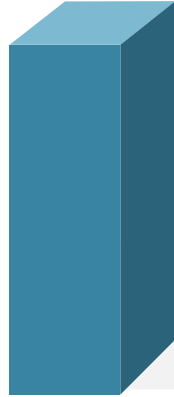
Training Overview

High level review of training offerings



Executive Training

This course helps leaders understand their role in enabling agile transformation and how you will be impacted. We will cover organizational structure, alignment, metrics for success, and how to enable high performing teams.



Agile/Scrum 101

This course focuses on scrum fundamentals. Teams come out of this training aligned to a common framework, team roles & responsibilities, a common vocabulary, and a new excitement to put their learnings to test.



Scrum Master Training

This training is aimed at teaching your Scrum Masters how to maximize their value to the team, use metrics to coach effectively, become consistent and predictable, and how to foster change across your organization.



PO/PM Training

This training will set your Product organization up for success by focussing on roles and responsibilities, work break down, becoming predictable, and how to quantify and maximize value to your end users.

Steps for Success

Goals to achieve

01 Step

Establish best practices
holistically through training
and coaching



02 Step

Establish KPIs and begin
measuring



03 Step

Deliver role based training
POs/SMs



04 Step

Continuously improve,
refine, and coach



Goals:

- Agile teams have the same basic makeup
- Roles and responsibilities are consistent across the company
- Agile teams operate within the same guiding principles
- Agile teams can communicate seamlessly (Same language)
- Agile teams are consistent in quality and delivery
- Agile teams are predictable
- Agile teams become high performing

Two Way Support

For success

Top Down

Executive Support

Executive team communicates support and investments are made to support the transformation

Management Buy in

Management helps teams to achieve high performance through servant leadership and a willingness to learn and support their teams

Trust based leadership that enables teams to drive continuous improvement and become self-managing



Role Support

The right roles, responsibilities, and training are delivered to limit the amount of context switching from one role to another

Organic Growth

Process change and investment into the workforce is exciting and resources like to be part of positive change

Bottom Up

InvokeCI

Agile transformation that drives business results!